

## **James F. Watson**

### **Managing General Partner**

Jim Watson joined CMEA Capital's Information Technology team in 2001 and he specializes in software and services companies. He is on the Board of Directors of **Apriso**, a provider of plant and warehouse automation software; **HassoPlattnerVentures**, a European fund; **iSuppli**, a market intelligence service for the electronics supply chain; **Jobvite**, an internet platform for referral hiring; **LiveOps**, a provider of on-demand call center solutions; **MailExpress**, a provider of outsourced mail services for large commercial mailers; **Odyssey Logistics**, a provider of outsourced logistics management services to the chemical industry; **Piazza**, an internet platform company; **Schooner Technologies**, a systems company for internet data centers of the future; **SpikeSource**, a fully automated platform for certifying software solutions; and **Untangle**, a network virtualization software company.

Jim was also on the board of CMEA portfolio companies **PathScale**, acquired by **QLogic** (Nasdaq:QLGC), and **Teros**, acquired by **Citrix** (Nasdaq:CTXS).

Prior to joining CMEA, Jim was a founder and entrepreneur. He founded Skyway Systems, a high technology services company. He was company President and leader behind the supply chain strategy that twice landed Skyway on the Inc. Magazine list of fastest growing U.S. companies. Inc. Magazine also named Jim as one of the Entrepreneurs of the Year. Skyway, with over 1,300 employees, and revenues above \$100 million was subsequently acquired by Union Pacific Corporation (UPN). Prior to Skyway, Mr. Watson was with IBM's large computer systems division.

Jim graduated from the U.S. Naval Academy at Annapolis, Maryland and served five years as a Navy pilot.